



**TANKSTORE LTD**

***Innovation & Excellence in Manufacturing***

Halkirk Direct Ph: (403) 884-2001

Calgary Direct Ph: (403) 288-2001

Fax: (403) 884-2006

Box 100, Halkirk, AB, T0C 1M0

**[www.tankstore.ca](http://www.tankstore.ca)**

October 9, 2007

Tankstore Ltd. is an oilfield equipment manufacturer located in Halkirk, Alberta. Our plant is approximately 11,000 sq. ft. and we employ about 25 people.

Tankstore Ltd. participated in OEM's Lean101 online course offered by the Alberta Government. We found the information presented in the course to be very useful, and we were eager to implement some of these changes to our plant. However, we knew that we would need help to get going, so we hired OEM in May, 2007.

With support from Othmar Furer, we have implemented the 5S System for Workplace Organization and Standardization. We are also in the process of implementing a kanban system for purchased and manufactured parts. In addition, we are developing measurements for our company, called Key Performance Indicators.

Working with George Trachilis and Othmar Furer has been a pleasure, and I would highly recommend them to any company trying to get started on the road to Lean Manufacturing. We have found both of them to be very knowledgeable and willing to help whenever needed.

Please feel free to call me for a more personal reference.

Sincerely,

Leona Chadwick  
President – Tankstore Ltd.  
Ph: 403-884-2001 ext. 104  
Email: [leonac@tankstore.ca](mailto:leonac@tankstore.ca)