



# CANADIAN TOOL & DIE LTD.

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To whom it may concern:

CTD is a Canadian Manufacturer of hubs, wheels, and hydraulic cylinders for agricultural and industrial applications. We are a family owned company founded in 1947 and based in Winnipeg, Manitoba, Canada. We are pleased to recommend OEM Consultants to any organization determined to bring their business to the next level.

We take great pride in our people and products and realized we needed to increase the pace of change in the organization in order to stay competitive and grow. We decided to use Lean Manufacturing Principles and searched for lean consultants with a proven track record of getting things done. We chose OEM Consultants to guide us through our Lean Journey. OEM has coached, trained, challenged, and guided us through the development of a Cylinder Value Stream and implementation of a 5S Workplace Organization and Standardization Program. They have demonstrated the highest levels of drive, energy, commitment and professionalism. OEM has very effectively taught us how to do this for ourselves and has helped infuse a renewed sense of accountability, pride, and energy.

Some highlights of our project (after only ten weeks) include: increasing on-time delivery % from 15.5% to over 90%, decreasing inventory by 21%, and decreasing order delivery times from 9 weeks to 4 weeks. We believe our continuing improvements will give us a competitive advantage.

CTD strongly recommends OEM Consultants to any company looking to bring about lasting and beneficial change.

Sincerely

Derek Wood Sr  
Executive Vice President  
CTD

and

George Selley  
General Manager  
CTD